

Message Text

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AMEMBASSY TEHRAN

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TAGS: BEXP, MX

SUBJECT: DISCUSSION TOPIC TC DIRECTORS' MEETING

TEHRAN - USTC, P.H. DAHMLow

COMMERCE FOR RENBORG

REF: STATE 140014

1. OUTLINE FOGLESONG PART INTRODUCTION TOPIC K, TC PERFORMANCE
EVALUATION, FOLLOWS:

A. DIFFICULTIES IN APPLYING ONE MEASUREMENT SYSTEM TO ALL TC'S
IN VIEW DIFFERENT SIZE, RESOURCES, COUNTRY CONDITIONS OF EACH.

B. PROPOSE TC'S "BUDGET" SPECIFIC QUANTITATIVE GOALS PER FY
CONVERGING 8 OBJECTIVES COMMON TO ALL TC'S. RMD TO APPROVE
GOALS, OIM TO COMBINE AND MAKE QUARTERLY REPORT INDICATING
PROGRESS EACH TC IN REACHING SELF IMPOSED OBJECTIVES.

C. ONE MAJOR BENEFIT THIS APPROACH IS CAREFUL PLANNING OF
USE OF RESOURCES BY TC BEFORE COMMITTING TO OBJECTIVES.

D. PRESENTATION MONTHLY INTERNAL CONTROL REPORT DEVELOPED
USTCM FOR CONSIDERATION AT MEETING.

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